



# 2024 EXECUTIVE LEADERSHIP PROGRAM (ELP) PROSPECTUS



https://emergingafricagroup.com/capacity-building/



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# **Executive Leadership Program**



### Introduction to the Emerging Africa Capacity Building (EACB) Executive Leadership Program

• The ELP program is an offshoot of the highly successful and acclaimed EACB Executive Mentorship Program which

launched in April 2021. We have since completed 3 cohorts of the program and to date graduated Thirty – Three (33)

Senior Executives (including CEOS, Founders, and C-suite Executives)

- The Executive Mentorship Program covered modules on Mentorship & People Management, Branding & Marketing, and
  - Leadership & Change management.
- The proposed ELP will include additional modules on Financing the dream (Business Finance, Personal Finance, Financial Analysis), Scaling your business through technology; Principles for developing a Scalable Business; Considerations prior to scaling; ESG, Innovative Leadership and Change management.



# Executive Leadership Program Curriculum

#### Module 1

Mentorship & People Management

Inspiration, Self-Discovery, & Personal Development

#### Module 2

Branding, Marketing & Networking

#### Module 3

Strategy, Leadership, and Executive Management

#### Module 4

#### Financing the Dream

#### **Business Finance**

- Money & Capital Markets
- Financial Management of Working Capital
- Capital budgeting & fixed asset management
- Cost of Capital & short- & long-term financing by means of debt & equity capital

#### **Personal Finance**

The five (5) areas/aspects of personal finance:

- Income
- Spending
- Savings
- Investing &
- Protection

#### Three indispensable character traits

Discipline

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VERICA CAPACITY BUILDING LIMITE

**Emotional Detachment** 



Vital/Crucial nature of timing

#### Financial Analysis: (Horizontal Analysis, Vertical Analysis, & Ratio Analysis) –

Analyses of: **Balance Sheets**\* Cash flow statements\* oCash flow analysis: a.Operating Cash Flow b.Free cash flow c.Free cash flow to the firm d.Free cash flow to equity e.Income statements\*

Statements of shareholder equity\*

\*It is assumed that Mini – MBA program participants, will have basic/foundational proficiency in reading, and understanding financial statements. Where this is not the case, the participant(s) will take a foundational course in accounting fundamentals & reading and understanding financial statements.

# Executive Leadership Program Curriculum

#### Module 5

#### **Scaling Your Business through Technology:** Overview of Digital Transformation

#### Principles for developing a scalable business:

- Creation of efficient processes
- Adoption of automated processes
- Deployment of scalable technology
- Moving from paper to digital-based processes

#### **Considerations Prior to Scaling:**

- What is the customer focus level of your business/division/unit? This will determine the type of technology tools, to be deployed
- Conduction of a thorough usability testing process
- Technological proficiency level of your employees/junior colleagues
- Financial feasibility

#### Module 6

ESG, Innovative Leadership & Change Management – The Emerging Africa Group Case Study



# Winter 2024: January - March

S/N	Module	Date
1.	Mentorship:	Saturday, January 20, 2024
	Inspiration, Self – Discovery & Personal Development	
2.	Branding, Marketing & Networking: How to Leverage your	Saturday, January 27, 2024
	Personal Brand for Career and Business Success	
3.	Strategy, Leadership & Executive Management	Saturday, February 3, 2024
4.	Financing the Dream:	Saturday, February 10, 2024
	Personal Finance, Business Finance, & Financial Analysis	
		Saturday, February 17, 2024
		Saturday, March 2, 2024
5.	Scaling Your Business through Technology	Saturday, March 9, 2024
6.	ESG, Innovative Leadership & Change Management	Saturday, March 16, 2024
	Graduation	Saturday, March 23, 2024



## Fall 2024: September – November

S/N	Module	Date
1.	Mentorship: Inspiration, Self – Discovery & Personal Development	Saturday, September 7, 2024
2.	Branding, Marketing & Networking: How to Leverage your Personal Brand for Career and Business Success	Saturday, September 14, 2024
3.	Strategy, Leadership & Executive Management	Saturday, September 21, 2024
4.	Financing the Dream: Personal Finance, Business Finance, & Financial Analysis	Saturday, October 5, 2024
		Saturday, October 12, 2024
		Saturday, October 19, 2024
5.	Scaling Your Business through Technology	Saturday, November 2, 2024
6.	ESG, Innovative Leadership & Change Management	Saturday, November 9, 2024
	Graduation	Saturday, November 23, 2024



# Our Track Record And Impact

Emerging Africa Capacity Building (EACB), has a proven, and demonstrable track record in the area of Board Training, having conducted well-received Board Training, for the Board of Directors of all existing subsidiaries of Emerging Africa Group in the years 2021, and 2022, utilizing the services of local and international subject matter experts.

- At EACB, we deliver world-class capacity building and people consultancy services alongside our international partners that better ensure an improved, higher quality workforce for our clients.
- Our access to a diverse, expert, and global faculty, grants our clients the opportunity to interact directly with business leaders for real-life guidance for personal and business success.
- It is a standard occurrence for individuals who have gone through our programs to report lifelong benefits (including better leadership skills and more strategic decisionmaking skills) have been acquired.





# EACB Faculty

As seen below, our faculty is made up of experienced high-profile and trail-blazing founders, CEOs and other C-suite Executives who have extensive track records in executive and entrepreneurial roles.

- Mrs. Toyin Sanni, Executive Vice Chair and Founder, Emerging Africa Group
- Mr. Jimoh Abubakar, Chairman Trustbanc Group
- Mrs. Funke Okoya Executive Director, Nova Merchant Bank
- Mrs. Patricia Aderibigbe HR Director, Africa Finance Corporation
- Mr. Bola Tinubu Partner, Olajide Oyewole LLP
- Mrs. Cecilia Madueke Company Secretary, Julius Berger
- Mr. Emmanuel Michael Head, People and Culture, Letshego MFB
- Mr. Lucien Moolenaar Managing Partner, Anthem Advisory
- Jean Pousson, Director, Board Evaluation Limited
- Mr. Olaide Agboola Cofounder & CEO, Purple Group
- Mrs. Titilayo Adeniyi Executive Director, Capitalfields Investment
  Limited
- Abimbola Shopeju CEO Fundall
- Adaku Ijara MD, Emerging Africa Asset Management Limited

- Mrs. Vivien Shobo CEO, FVS Advisory Partners & Former CEO, Agusto & Co
- Mr. Kolapo Joseph GM/Head, Corporate Finance North

South Power Company Limited

- Professor Joseph Uwaleke Professor of Capital Markets, Nasarawa State
  University
- Mr. Wole Famurewa Anchor, CNBC Africa
- Adesuwa Onyenokwe Journalist, Speaker, Communication Coach
- Greg Binkert
- Dr. Joseph Mekiliuwa Technical Adviser, FMDQ Group
- Ms. Ann Mee Independent Non-Executive Director, Emerging Africa Group
- Mr. Ola Belgore Managing Director/CEO Utiva Capital Limited
- Mr. Tunde Lawanson Head, Marketing and Corporate Communications, FBN Holdings
- Felicia Sonubi MD, Emerging Africa Trustees Limited



### Select EACB Faculty



**Toyin F. Sanni Program Mentor** Executive Vice Chair and Founder, Emerging Africa Group

Tovin is the founder and Executive Vice Chair at Emerging Africa Group. She has over thirtyfour years experience as a prominent Investment Banker, Public Personality & Speaker. Tovin was declared the All African Business-Woman of the year 2017 by CNBC Africa, & Nigeria's CEO of the Year 2017 by Pearl Awards. In 2020, she won the Africa Influencer (CEO) Award by Tech Times Africa. Toyin sits on several boards and committees including Transnational Corporation Plc, the Off Grid Energy Fund -Financing Energy Inclusion (OGEF-FEI) sponsored by the AfDB and other International Development Finance Institutions, NEPAD Business Group Niaeria and the Pearl Awards Governance Board.



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Jimoh Abubakar Faculty

Chairman Trustbanc Group

AAJ is a hands-on leader with over 25 years experience in the financial services industry. He joined TrustBanc Financial Group; a family-owned group founded in 2013 with focus on Wealth management & Ethical investing. He enjoys sharing lessons from his growth journey.



Vivien Shobo Faculty CEO, FVS Advisory Partners

Vivien Shobo is the Chief Executive Officer of FVS Advisory Partners. Before this, she was the Chief Executive Officer of Agusto & Co. Nigeria's foremost Credit Rating Agency, a position she held for over a decade (until December 2019). In September 2020, Vivien Shobo was chosen from amongst her peers by the African Banker Awards Committee, as the winner of the African Banker Icon Award in recognition of her exemplary career and work at the helm of Agusto & Co, which was described as "truly pioneering and has helped transform capital markets in Niaeria and beyond."



Kolapo Joseph Faculty GM/Head, Corporate Finance North South Power Company Limited

Kolapo Joseph is an astute investment banker and financial services expert with over a decade of experience. Over the years, his values of passion, innovation, integrity and excellence have played a significant role in shaping a career that spans different investment banking areas and projects across Africa.

Kolapo started his careers at Vetiva Capital Management (one of Nigeria's leading independent investment banks) where he joined as a pioneer staff and rose to the Deputy Head of Investment Banking Division. He was the pioneer Head of the Capital Markets and Advisory Unit when the company won several investment bank industry awards.



Funke Okoya Faculty Executive Director – Investmentt Bank

Okova is the Executive Directorof NOVA Investment Bank Bank. She is Merchant responsible for the growth and oversight of the Bank's subsidiaries comprising Asset Management, Securities Trading, Public Sector Group and Investment Banking. She has over 22 years' experience coverina Corporate and Investment Banking, Commercial Banking, Credit and Risk Operations, Management, Customer Services, Technology, Project Management, Branding, Strategy and Communications

### Select EACB Faculty



Jean Pousson Faculty Director, Board Evaluation Limited

Jean Pousson is a Director and founding shareholder of Board Evaluation Limited (www.boardevaluation.co.uk), a specialised consultancy practice set up in 2011 which provides board evaluation, strategic health checks, and various training and consultancy services to an international client base. He is a regular contributor to strategy and finance programmes run by The Institute of Directors, where he is one of their senior consultants and also contributes to programmes run by The Board Directors Institute in Dubai. Jean previously held the position of Director of Studies at the TSB Banking Group Management College where he was responsible for overall academic leadership.



Ann Mee Faculty Non-Executive Director, Emerging Africa Group

Ann Mee has extensive NED/Interim/Executive experience with over 30 years of delivering major transformation initiatives to enable key corporate strategies, regulatory requirements and other Board sponsored strategies to increase overall shareholder value. She is highly skilled in managing initiatives that require mindset changes and dealing with conflict and resistance. Ann has worked with Regulatory bodies in UK (FCA and PRA), Qatar QFCA, Dubai DIFC, USA and Central Banks across Sub Saharan Africa and APAC. She has also worked in South Africa, Nigeria, Kenya, China & India. She has a great knowledge of different cultures and values having worked across many countries.



Professor of Capital Markets, Nasarawa State University

Uche Uwaleke is a Financial Economist and a renowned Professor of Capital Market at the Nasarawa State University Keffi where he was at various times the HOD Accounting department, HOD Banking and Finance department, Deputy Director of Research as well as the Director of Quality Assurance. A multi-Disciplinary scholar, he holds a B.Sc dearee in Accounting, M.Sc in Economics and PhD in Finance with over 20 years of Lecturing engagements in reputable higher Institutions in Nigeria. Before joining Nasarawa State University as a pioneer academic staff, He worked as the Head of Research at Lombard Asset Management Ltd Abuja where he facilitated fund raising for many SMEs including through the development of bankable feasibility studies.



Independent Non-Executive Director Emerging Africa Group

Mr. Greg Binkert has more than 30 years of experience in international development finance. He held senior management positions at the World Bank and the Swiss Development Cooperation with experience in Africa, Latin America and Central Asia. He manages a Switzerland-based company that supports inclusive, poverty-reducing growth in Emerging Economies by mobilizing finance and providing advisory services

Mr. Binkert is a member of the Board of Directors of MozParks which operates the Beluluane Industrial Park – Mozambique's premier industrial park – and is developing industrial and agro parks in other provinces of Mozambique. Greg Binkert received his Ph.D. from Stanford and his B.A. from Harvard University.



Lucien Moolenaar Faculty Managing Partner, Anthem Advisory

Lucien is a corporate finance and private equity lawyer with blue chip private practice and investment banking experience in London, New York and across Africa.

As Executive Director and Head of Legal for Africa & Markets, Lucien helped develop and execute the firm's strategy and its expansion to seven countries in Africa and the Middle East.



# **Application Requirements**

- Registration/Application Fee: N50,000
- Resume/CV

• Professional Bio (Brief)

Write a 300-word summary of your professional and academic history



## Executive Leadership Program Structure

The **ELP** is a flexible program that incorporates both virtual and onsite sessions throughout.

Due to the busy schedules of our prospective students, we have designed a program that allows for an **immersive classroom experience** and opportunity for **networking and collegiality** as well as a virtual experience that allows you to go back and relax in the comfort of your space or location and enjoy the virtual learning experience.

For prospective candidates who are interested in taking the specific modules, the fees for that module will depend on the delivery (Onsite or Virtual) as seen on page 24.



### **Tuition and Fees**

#### **Tuition**

Full Program: N850,000\*

#### Fee per module:

Modules 1,2,3,5,6\*\* N260,750 (Onsite) N185,250 (Virtual)

Module 4 (3 sessions) N315,150 (Hybrid)

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\*Structured payment plans available

\*\* While participation via the individual modules is an option (certificates are given, for each module completed), only participants in the full Mini – MBA program, receive the Mini – MBA certificate, and accompanying unlimited access to networking opportunities with fellow alumni, and program Faculty

# Registration/Application Fee N50,000

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# **Click the link below to Register**

https://forms.gle/MAEEv3myZemZsBnz5

To access the full Mini-MBA Prospectus, check our website https://emergingafricagroup.com/capacity-building/

For further Enquiries

+234 (0) 813 931 9843

eacb@emergingafricagroup.com



# Feedback from Previous Trainings



# Snapshot of direct feedback from previous trainings





#### Snapshots and Feedback from the Executive Mentorship Program











"Insightful and awesome Programme: i wish University Curriculum have a Course on Leadership on its own" "It was a timely and beneficial program that happened at a time in my career when I needed support to decide on the next big breakthrough. I can say proudly that the sessions inspired, empowered and guided my decisions. The journey to my goals are clearer with precise actions to be employed. I am fulfilled by the wisdom, knowledge and great tips shared by the Mentors. Thank you EACB"

"Great time for me and thank you for making my 2021remarkable year!" I enjoyed the session, particularly the case studies and I am looking forward to the rest of the Program. The mix of mentees is also especially commended and the possibility of forging lifelong connections is certainly an added plus



### More Testimonials from the Executive Leadership Program





The ELP Mini/MBA program was indeed an amazing program. There was so much to learn, unlearn and relearn, so much knowledge being shared in 1 room. I am indeed glad and very grateful to the facilitators and faculties for their efforts as I have expanded in capacity, network and drive. This is highly recommended for any business executive or anyone on his/her way to being one.

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Chukwuemeka Bennaiah | Tresurer, VFD Group |

🖲 ና 🖸 @eacbuilding | +234 8139319843 | Lekki Phase 1, Lagos



# More Testimonials from the Executive Leadership Program

**Executive Leadership Program** (ELP)/ Mini-MBA **Participant's** Review " I'm excited to share some fantastic news with you. Thanks be to God! At the 13th Edition of the African Achievers Awards on the 14th of July 2023, I was honored to receive the Award for 'Excellence in African Trade and Investment'! I couldn't have achieved this without your incredible support and guidance in the last transformational 18months of my journey. I wanted to share this moment with you. The mind and career shifts EACB gave me cannot be overstated. It was by far one of the best things I did for myself in 2022. That one afternoon with you at Capital Club changed the game and opened the throne room realities of what is possible for me!Thank you TFS Once again, thank you for being an amazing mentor \*\*\*\*\* Dr. Olorí Boye-Ajayi

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EXECUTIVE LEADERSHIP PROGRAM (ELP) PARTICPANT'S TESTIMONIAL

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Special appreciation to my employer, Emerging Africa It is indeed worth investing in and be assured of value for

#### \*\*\*\*

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Omodolapo Olawale Group HR Officer, Emerging Africa Group

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**EXECUTIVE LEADERSHIP PROGRAM** (ELP) PARTICPANT'S TESTIMONIAL

66

The program was well-designed, engaging, and practical, \*\*\*\*\*

Tobi Bondefaiye-Owope Emerging Africa Capital Ltd

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# Our Team



### **Board of Directors**



#### Omobowale Ademola Chairman

Ademola is an accomplished professional with decades of experience in the finance and public sectors and proven records of integrity, reliability and excellence, been recognized for her sterling attributes and performances in the Public Service.

She has previously worked at Lagos State Water Corporation as an Assistant General Manager, before being a Director in the Lagos State Treasury Office. She proceeded to be the Permanent Secretary, Lagos State Debt Management Office and Head of Service of Lagos State.

She is currently the Chairman, ALARHOPS (Association of Lagos State Retired Heads of Service & Permanent Secretaries) consult





#### Yomi Adeboye Director

Chief Abayomi Adeboye possesses strong leadership skills, good vision, and is highly driven. He holds a first degree in Economics from Olabisi Onabanjo University, Ago-Iwoye. His experience in past decades has spanned across the financial, advertising, manufacturing sectors and most recently, Real Estate.

He is currently the Managing Director/Chief Executive Officer of U-Media Nig. Ltd.



Abimbola Shopeju Non-Executive Director

Stella Abimbola Shopeiu has nearly twenty years experience workina the in power, telecommunications and finance sectors. She is specialized in financial planning and controls, human capital and talent commercial management, performance, FinTech and payment solutions.

She has taken up roles such as Deputy Managing Director, Vice President HR, Specialist Expatriate Management, Manager Total Rewards, HR Project Manager and an international assignment at the Africa Head Office in Kenya.



Oluseyi Adewale Non-Executive Director

Seyi Adewale is the CEO Mainstream Cargo Limited, a Freight Forwarding and Customs Licensed Company.

He is an experienced Aviation Professional having served in prior Leadership positions at Nigerian Aviation Handling Company (NAHCO) PLC in the last 7 years. Positions held include Chief Commercial Officer (CCO), Ag. Managing Director Q3-2016, and GM/CEO of Mainland Cargo Options Limited (MCO), a subsidiary company of NAHCO Plc.

## Management Team



Olufunmbi Akinluyi Executive Director



Olufunmbi Akinluyi holds a first degree in Economics from Valdosta State University, Georgia, USA. He holds an MPA in Public Administration from Kennesaw University. He has worked in various capacities in both academia and the finance sector.

He is the Executive Director at EACB. He is passionate about eradicating poverty in Africa, empowering the less privileged, and strengthening international relations. Chiagoziem is a young professional who helps brands leverage the power of marketing to drive growth and maximize their impact.

Chiagoziem Udeh

Marketing/L&D

**Team Member** 

With a strategic mindset and creative approach, she develops compelling campaigns that engage audiences and build brand loyalty.

By analyzing data and market Chiagoziem optimizes trends, marketing strategies to deliver measurable results. Through collaboration innovative and thinking, she empowers businesses in competitive to stand out landscapes achieve their and qoals.



Agbolade Adesanya Learning & Dev. Intern

Agbolade holds a bachelor's degree economics from Covenant in University. She has a keen interest in Human Resource Management, the Labor force. and Business Management, havina acquired several certificates in building her knowledge.

She has hands-on experience in social media management and learning and development. She desires to help foster a culture of continuous growth and learning.



Aisha Aregbesola Front Desk Rep / Training Executive

Aisha is a distinguished graduate with a bachelor's degree in mathematics from the University of Abuja.

From coordinating as a secretary in a communication giant's training unit to navigating the tech realm as an ICT operator, her journey is a captivating blend of numbers, communication, and innovative learning experiences.

A dynamic mathematician turned training executive; she weaves numerical prowess with a passion for cultivating knowledge.

By spearheading transformative training initiatives, she is dedicated to shaping learning culture and fostering professional development by creating impactful training experiences that propel individuals and organizations toward excellence.



# Our Venues





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EACB Place: 15, Awudu Ekpekha Boulevard, Lekki Phase 1, Lagos

Head Office: 25A Bourdillon Road, Ikoyi, Lagos

Abuja: 2, Kamina Close, Wuse Zone 3, Abuja



Contact	Email
Mahmoud Shuaib	Mahmoud.Shuaib@emergingafricagroup.com
Funmbi Akinluyi	Funmbi.Akinluyi@emergingafricagroup.com
Chiagoziem Udeh	Chiagoziem.Udeh@emergingafricagroup.com
Agbolade Adesanya	Agbolade.Adesanyai@emergingafricagroup.com



